Startup Champions
Seed Night

May 2nd, 2018
EPFL Rolex Learning Center
EPFL Alumni

With more than 30’000 graduates, spread over 80 countries, EPFL Alumni is an exclusive network of professionals working in research, management, industry and public service. All EPFL graduates have access to an invaluable community of people connected to EPFL that can provide career and project advice.

EPFL Alumni supports EPFL startups through its mentoring and investment programs. Geared towards early-stage ventures, those services are aimed at connecting promising entrepreneurs based on EPFL campus with industry mentors and business angels (alumni of EPFL or not) through customized workshops and networking events. To do so, EPFL Alumni has partnerships with major business angels clubs in Switzerland.

Interested in our startup programs? Send us an email at innovation.alumni@epfl.ch or check our website at https://www.epflalumni.ch/start-up/
EPFL Innogrants

Launched in 2005 with the initial support of Lombard Odier, Innogrants financed more than 100 teams and helped to create 65+ start-ups. These start-ups subsequently received more than CHF 300M in additional grants and equity. Innogrants are mostly in the form of an EPFL salary, with some business development additional options.
Venturelab – World-class Startups. Swiss made.

Together with successful founders, key academic and industry partners; Venturelab designs and operates programs to bring the best startup talents to the next level of development. Our core mission is to support entrepreneurs towards successful fundraising and business growth throughout the evolution of the company.

With Venture Leaders, we take the Swiss National Startup Teams to Silicon Valley, Boston, New York and China, supporting them on their global expansion path. We are also particularly proud of the success of our mandate to run the operations of the Venture Kick Foundation since its launch 10 years ago: Kicking 530+ spin-off projects has resulted in 390+ incorporated companies that have cumulatively raised CHF 1.8 billion of investment. Our team operates from our startup space in Zurich and offices in Lausanne and St. Gallen.

85 of the TOP 100 Swiss Startups of 2017 have started with Venturelab: Abionic, Ava, Bcomp, BestMile, Climeworks, Flyability, InSphero, L.E.S.S., Lunaphore, MindMaze, QualySense, VirtaMed and many more.

For more information: www.venturelab.ch

BKW SWISS PRIME SITE

Venturelab is proud to present the Venture Leaders Life Sciences 2018 at the Startup Champions Seed Night. A program supported by

[Logos of various organizations]
Swisscom invests in promising companies that innovate in ICT Infrastructure & Cloud, IoT, Enterprise Solutions, Big Data & A.I., FinTech, Cybersecurity, eHealth and Media & Advertising. As a committed investor and established ICT company, we help entrepreneurs with comprehensive know-how, do-how and provide extensive strategic value besides financial means. Swisscom has already invested USD 100 million in startups and is constantly reinvesting the proceeds.
This event is sponsored by

**INNOVAUD – The hub of innovation in Vaud**

Innovaud is the first port of call for innovation in Vaud, providing free support to innovative start-ups, scale-ups and small and medium-sized businesses in the canton. Innovaud focuses on innovations in cutting-edge technology or new approaches, and prioritizes support for businesses in the fields of life sciences, precision industry, cleantech, and information and communication technology (ITC). This includes: financing, support, promotion, premises and networking. For more information, please contact:

www.innovaud.ch | Twitter: @innovaud | LinkedIn: Innovaud | Innovaud application available on the App Store, Google Play and Windows Phone.

Monthly newsletter --> www.innovaud.ch

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The Office for Economic Affairs (SPECo) supports companies that are located in the canton of Vaud, especially those involved in the sectors of advanced technology and industry. SPECo advises entrepreneurs from their start-up phase through the internationalisation of their business. It guides business people through local and regional governmental processes and puts them in touch with organisations that are appropriate to their specific needs: consulting, financing, technology support, etc. SPECo can also provide direct financial support to SMEs and start-ups in advanced technologies and industries.

For more information: www.vaud.ch/economy
This event is sponsored by

**BKW**

BKW designs, builds and operates infrastructure to produce and supply energy for its customers. By supporting startups in their journeys from «laboratory to practical application» and participating in research programs, BKW is committed to ensuring sustainable and secure energy supply. As an integrated company, BKW with his energy and infrastructure services offers a wide range of test environments to trial and pilot innovative solutions.
For more information: www.bkw.ch

**SWISS PRIME SITE**

Swiss Prime Site is Switzerland’s leading listed property company and regards the support of start-ups as forward-looking and location-promoting. Swiss Prime Site Corporate Ventures offers startups access to Switzerland’s largest real estate portfolio and concentrates primarily on the areas of Proptech, Mobility, Healthtech, Cleantech, Big Data & Analytics, Augmented, Virtual & Mixed Reality, Reg.- & Fintech.
Contact us via cv@sps.swiss
Program:

17h00: Doors open for startups exhibition
18h30: Welcome words
19h00: Keynote
       Daniel Yanisse, Founder & CEO Checkr, EPFL alumnus MT’12
19h15: Pitch competition
20h15: Isabelle Musy Award
20h30: Final round with the four best startups
20h45: Buffet networking cocktail and startups exhibition
Keynote speaker:

Daniel Yanisse co-founded Checkr in 2014 and has grown it from a simple product to a service used by thousands of companies and millions of jobseekers. As CEO, he likes to build great products and teams and is responsible for setting the strategic direction for the company. Prior to Checkr, he worked on prototypes for Mars rovers at NASA and held engineering roles at startups in the transportation and mobile industries. Daniel is an EPFL alumnus MT’12.
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Guillaume Petit-Pierre  
Co-founder  
Sector:  
Medtech / Neurovascular  

We developed a disruptive medical device allowing neuroradiologists to navigate in brain arteries 3 times faster and safer than any other available solutions. With this system the surgeon can steer the device head in real time which improves outcomes of stroke related procedures.

guillaume.petit-pierre@epfl.ch  
+41 (21) 693 26 97
Mathieu Horras
CEO
Sector:
Medtech

Every year, 64 mio of gynecological treatments require access to the uterus. Standard use of Tenaculum forceps is painful, traumatic and poses a cross-contamination risk. Aspivix, a new generation of single-use forceps featuring a suction pad, reduces pain and eliminates lesions & cross-contamination.

Aspivix is looking for CHF 1’500’000.

www.aspivix.com
mathieu.horras@aspivix.com
+41 (79) 103 22 06
Our high performance, Digital Active Noise Cancellation (ANC) Technology is a patent pending SW/HW solution that minimizes unwanted/disruptive audio noise in products such as:
- Voice communication devices: phone, conferencing
- Voice activated smart devices: smartphone/TV/smart speaker, connected home/car
- Hearables: headphone, hearing aid

AVAtronics is looking for CHF 500’000.
Christian Leisner
CEO
Sector: Biotech

In CDR-Life we make novel immunotherapies that work like CAR-T but better. Our trispecific biologics are superior to the most advanced therapies based on tests in bone marrow samples from patients with multiple myeloma, the 3rd most common blood cancer. As a proven team with a validated technology, we expand this trispecific concept to other cancers.

CDR-Life is looking for CHF 10'000'000.

www.cdr-life.com
christian.leisner@cdr-life.com
+41 (44) 515 98 90
CREAL3D develops critical component for smart glasses, which will enable them to be small and pleasant to wear throughout the day, letting wearers fuse virtual objects into the real world seamlessly, obviating the need for screens as we know them today.

CREAL3D is looking for CHF 2'500'000.
Daniela Marino
CEO

Sector:
Biotech

Every year, million of people suffer from skin defects (e.g. burs) and need surgical intervention. Unfortunately, standard of care often leaves these patients with disfiguring and highly debilitating scars. At CUTISS we can create large quantities of minimally scarring skin that can finally improve life quality of patients worldwide.

CUTISS is looking for CHF 7 to 10’000’000.

www.cutiss.swiss
daniela.marino@cutiss.swiss
+41 (76) 230 80 46
Daphne Technology’s exhaust gas cleaning technology can help the marine industry to comply with international Sulphur Oxide (SOx) and Nitrogen Oxide (NOx) air emission regulations in the most economical and environmentally friendly manner available, potentially saving ship owners up to 50% in fuel costs in 2020, and increasing its competitiveness.

Daphne Technology is looking for CHF 1’000’000.
Adriano Garonna
Co-founder

Sector:
Medtech

EBAMed

Non-invasive and automated treatments of heart arrhythmias using proton beams.

EBAMed is looking for CHF 1'000'000.

www.eba-med.com
adriano.garonna@eba-med.com
+41 (75) 4111844
Ecocook is the only Swiss certification program, allowing restaurants to improve their performance, reduce costs, reduce their environmental and social impacts, and differentiate from competitors. Through
  - Restaurant sustainability consulting
  - Sustainable Restaurant Certification
  - Ecocook’s website and social networks

Ecocook is looking for CHF 500’000.

www.ecocook.com
olivia.grebler@biolia.ch
+41 (78) 907 87 85
Elthera AG is a Swiss biotech company developing a first-in-class antibody against the novel target L1CAM using a personalized health care approach. The compound is expected to be efficacious in many tumors with preclinical Proof-of-Concept demonstrated in several mouse tumor models.

Elthera is looking for CHF 1’200’000.

www.elthera.com
anne.schmidt@elthera.com
+41 (79) 771 25 35
Feeltronix stretches the current mechanical limitations of circuit board technologies. We provide design and manufacturing solutions for in-rubber structural electronics. Feeltronix-enabled devices are highly conformal and can withstand repeated and extreme mechanical deformations.
HAYA Therapeutics is dedicated to treating heart failure through the discovery and development of innovative targeted first-in-class RNA-based therapeutics, with a specific focus on long noncoding RNAs.

HAYA Therapeutics is looking for CHF 6’000’000.

https://masschallenge.org/startup/haya-therapeutics
samirounzain@googlemail.com
+41 (78) 747 53 28
Simon Bachmann  
CEO  
Sector:  
Biosensors

IDUN Technologies Ltd. is a biosensor company based in Zurich, Switzerland. Coming from a stretchable electronics research group from ETH Zurich, IDUN is developing and producing soft and dry conductive electrodes for biopotential monitoring (ECG, EEG, EMG). With a unique and patented surface structure these electrodes provide high quality signals with skin-friendly materials without electrolyte gel or glue.

IDUN Technologies is looking for CHF 1’500’000.

https://iduntechnologies.ch/  
simon@iduntechnologies.ch  
+41 (79) 949 36 65
IMVERSE is a spin-off from EPFL developing software and providing services for Mixed Reality content creation. Our volumetric solutions reduce the time and money spent on production phases of VR movies and Hollywood movies by a factor of 10. This is only possible thanks to our proprietary voxel-based rendering and simulation graphics engine, and our easy and fast process to transform a single 360-degree 2D picture into a 3D room-scale experience with live hologram actors and real-time VFX.

IMVERSE is looking for CHF 1’500’000.

www.imverse.ch
javier.bello@imverse.ch
+41 (76) 200 98 27
Naomi MacKenzie  
Co-founder  
Sector:  
Food and Beverage

KITRO provides the food and beverage outlets with the world’s first fully automated food waste management solution, which empowers users to reduce their costs while having a positive impact on the environment.

KITRO is looking for CHF 500’000.

www.kitro.ch  
naomi.mackenzie@kitro.ch  
+41 (78) 633 13 69

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L2F is a company active in the conception, development and maintenance of complex predictive models. Heavily focused on mathematical research, L2F aims to make available the best analysis tools to its clients, in particular large companies and public institutions.

http://www.l2f.ch/
a.podesta@l2f.ch
+41 (76) 396 96 72
Sami Arpa  
CEO and Co-founder

Sector:  
Entertainment / Movie industry

Largo creates Sofy.tv as a short film distribution platform that creates new distribution channels for short-filmmakers and gives the chance of enjoying the increasing quality of short films to a wide audience. By providing strong deep-learning based features, we provide a high level of user engagement in the film watching experience. Short films (films less than 40 minutes) are today becoming mainstream, unlike a few years ago that they were considered niche and only for dedicated cinephile audience. We are in the best timing for exploiting this change in the market.

Largo is looking for CHF 600’000.

www.largofilms.ch
msamiarpa@gmail.com
+41 (78) 908 75 02
Nagi Bioscience introduces the first Organism-on-Chip technology, as key to accelerate drug/chemical discovery. A fully automated device enables culture, treatment and high-content analysis of microscopic worms, for rapid and cost-effective in vivo testing of drug/chemical toxicity and efficacy.

Nagi Bioscience is looking for CHF 2’000’000.
Neural Concept accelerates the engineering process for industrial companies using innovative, deep-learning algorithms. This allows our customers to optimize the design process by formulating engineering decisions as the outcome of a straightforward optimization problem.
Thanks to innovative machinery Swiss Motion Technologies produces and sells mass customised medical grade mobility equipment. The company places a particular focus on orthotics and prosthetics with one goal: to vastly improve quality of life by providing everyone with the opportunity to benefit from the best rehabilitation comfort and efficiency.

Swiss Motion Technologies is looking for CHF 800’000.
Your notes or grades:

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<th>Largo</th>
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Organism-on-Chip technology |
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| ![Neural Concept](image) | **Neural Concept** |
| ![Cutiss](image) | **Cutiss**  
(personalized skin) |
| ![Artiria Medical](image) | **Artiria Medical** |
| ![Daphne Technology](image) | **Daphne Technology** |
| ![Kitro](image) | **Kitro** |